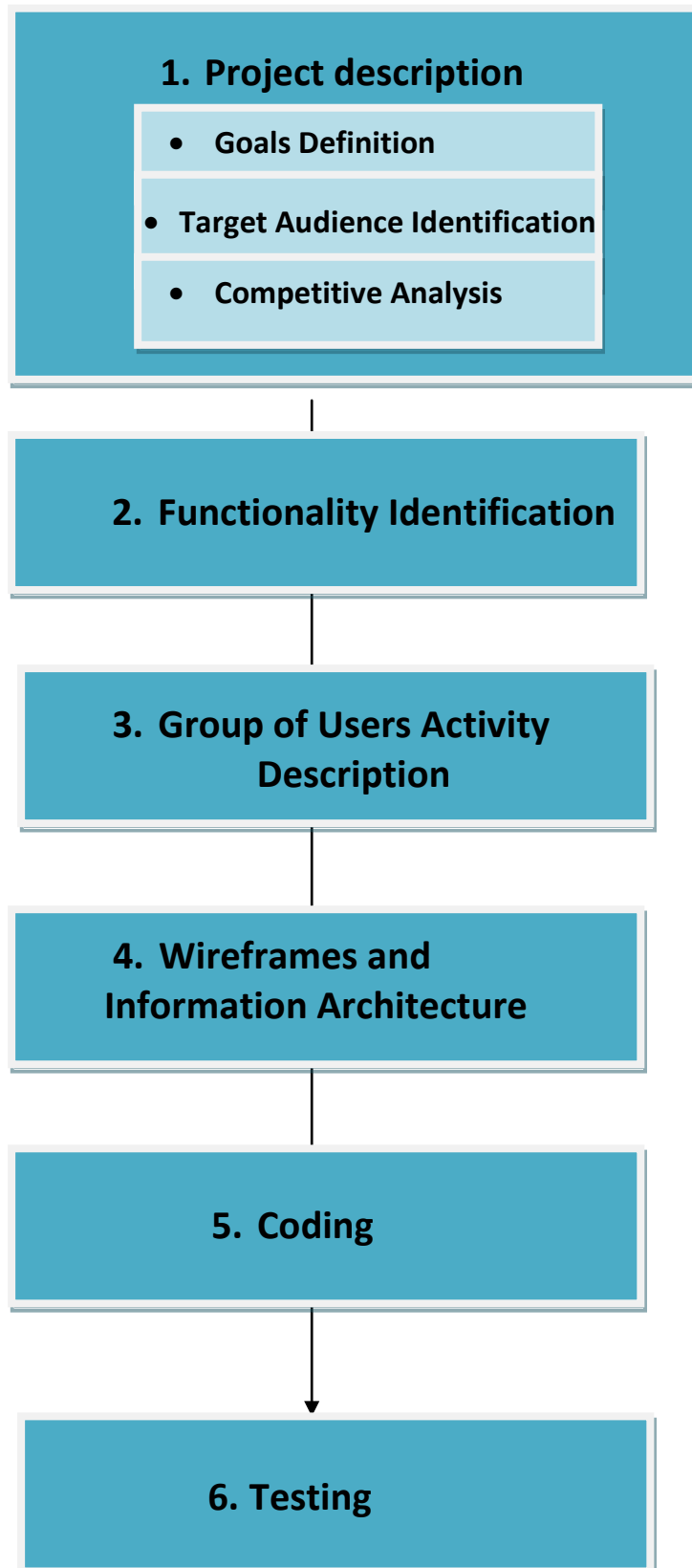


## Marketplace Development Process



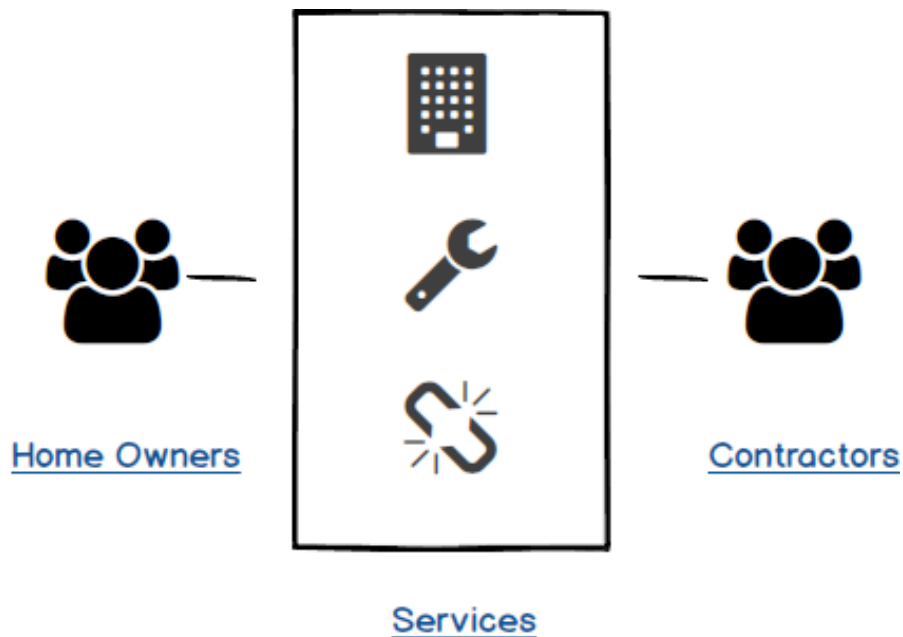
## **SAMPLE**

### **PROJECT DESCRIPTION**

**Company name:** CompanyName Inc.

**Project:** BestPlace.com marketplace

BestPlace.com is an online and interactive community of Home Owners, who are looking for General Laborers, and Contractors, who offer the best value for their particular project.



### **Goals description:**

- Be the communication platform between 2 types of users – (i.e. Contractors and Home Owners).
- Help Home Owner to find the right Contractor for their project.
- Allow Contractors to bid for projects and Homeowners to research which Contractor best suits their needs.
- Help every Contractor grow their business.
- Contractor Portfolios showcase previous projects, videos, promotions, and client reviews to help the Home Owner make the right decision.

### **Target Audience definition:**

Price conscious home owners (house price in high to medium range), contractors, and general laborers.

### **Competitive Analysis:**

Here's a sample listing of the most relevant competitors in the space today:

<http://www.handy.com/> - household services in USA

<http://www.mycoworkers.com/> - on-demand workers in Canada

<https://www.urbanclap.com/> - service providers in major Indian cities

<https://www.taskmaker.co/> - service providers for flat owners in Colombia

## **FUNCTIONALITY DESCRIPTION:**

### 1. Main container (“Dashboard”)

- Login: general registration, social registration, other
- Social icons
- General corp. sections (about, contact, news, FAQs)

### 2. Posts:

- Posting of prices, bids, rates, projects, multimedia, links etc.
- Reposting
- Responding
- Reading (pre-login/logged in)
- Filterable (topic)
- Sortable (date)
- Searchable (Keyword, Name)
- Shareable (via Facebook and Twitter)

### 3. Instant Messaging

- Website messenger (between a user and site admin)
- Chats (between two users connected)

### 4. Location

- Geo-location aware: mapped placement of work and Contractors location in a particular area
- Dependent upon where user is logging in to the site

### 5. Promos to individual users accounts

### 6. Search for Home Owner or Contractor based on:

- Name (first/last name)
- Location (country, city, address)
- Company name
- Rating

### 7. Request a connection

### 8. Profile info provided is based on:

- Network used to login/register
- Non-social network login would include name/email by default

## **Website ideas, thoughts, challenges**

- Mobile responsive design
- Components/widgets (e.g., postings, dashboard, etc.) may be moveable/resizable by user
- Intelligent use of space for advertising opportunities

## **GROUP OF USERS ACTIVITY DESCRIPTION**

### **Contractor**

- User can create an account and enter profile and contact information
- User chooses service categories, which he works with
- User searches for the project
- User place a bid for the project
- User`s profile has rating
- User receives comments from Home Owners (Testimonials)
- Users can reply to comment of Home Owners
- User can add photo/video gallery of his projects to profile
- User can add additional addresses to his profile
- Users can integrate their website activities with social media

### **Home Owner**

- Home Owner will be given a username – in which they will be able to login to review their analytics and feed. The analytics is based on their location.
- Home Owner creates an account and enters profile and contact information
- Home Owner adds a project which should be done
- Home Owner accepts/declines the Contractor`s bid
- Home Owners show the delivered work
- Home Owners rate quality of the Contractor`s work
- Home Owners comment the Contractor`s work

### **Website admin**

Website admins will be able to:

- Create, delete, and manage pages
- Update the content of the site through the web interface
- Add, delete, edit, copy, move categories and pages
- Approve or block members
- Upload files (images, photo, video, PDF, etc.)
- Create, delete, and manage reviews
- Review uploaded content, edit and approve
- Review member`s profiles
- Approve or block projects
- Add, edit, remove fields, which user have to fill in during registration process
- Create, delete, and manage countries
- Receive e-mail notifications
- Use site statistics
- Preview uploaded video
- Approve or block project
- Manage advertising blocks
- Send out newsletters
- Conduct other activities as requested.

## **WIREFRAMES**



Adobe Acrobat  
PDFXML Document